

SPACECOM  
A Bridge to the Future. Today

**Spacecom**

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**Capital Market Presentation**  
**2023 Year-end Summary**

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# Spacecom at a Glance

Activities concentrated in Europe, Africa, the Middle East and Asia

Through its satellites, the Company provides communication, television, data and internet services

AMOS fleet currently consists of 4 active communication satellites.

The Company started its operations in 1992.

Initial Public Offering (IPO) in 2005

The Structure of Holdings  
Eurocom (receivership) – 31.4%  
4iG – 20%  
General Satellite Services Co – 5.1%  
The public – 43.5%



AMOS-3



AMOS-4



AMOS-7



AMOS-17



# Q3 2023 Highlights

Improvement in operational efficiency

- EBITDA for 2023 is the highest in the last 10 years
- About 27% increase in the operating profit compared to the year 20221

Approx. 17% increase in the revenues of Amos 17 satellite from 2022. Satellite revenues constitute approximately 32% of the Company's total revenues.

The company's revenues for 2023, as well as its run rate revenue (\$25.2 million in the 4th quarter) are the highest in the last 8 years

Order backlog totaling \$194 million, of which Amos 17 accounts for \$55 million

Cash balance of \$117 million

In Q4 2023, the Company reduced the value of the Company's satellites by approx. 17.3 million dollars

220

Net Debt

117

Cash balance

194

Order backlog

66.0

Current activity flow

21.7

Operating Profit

74.2

EBITDA

99.0<sup>2</sup>

Revenues

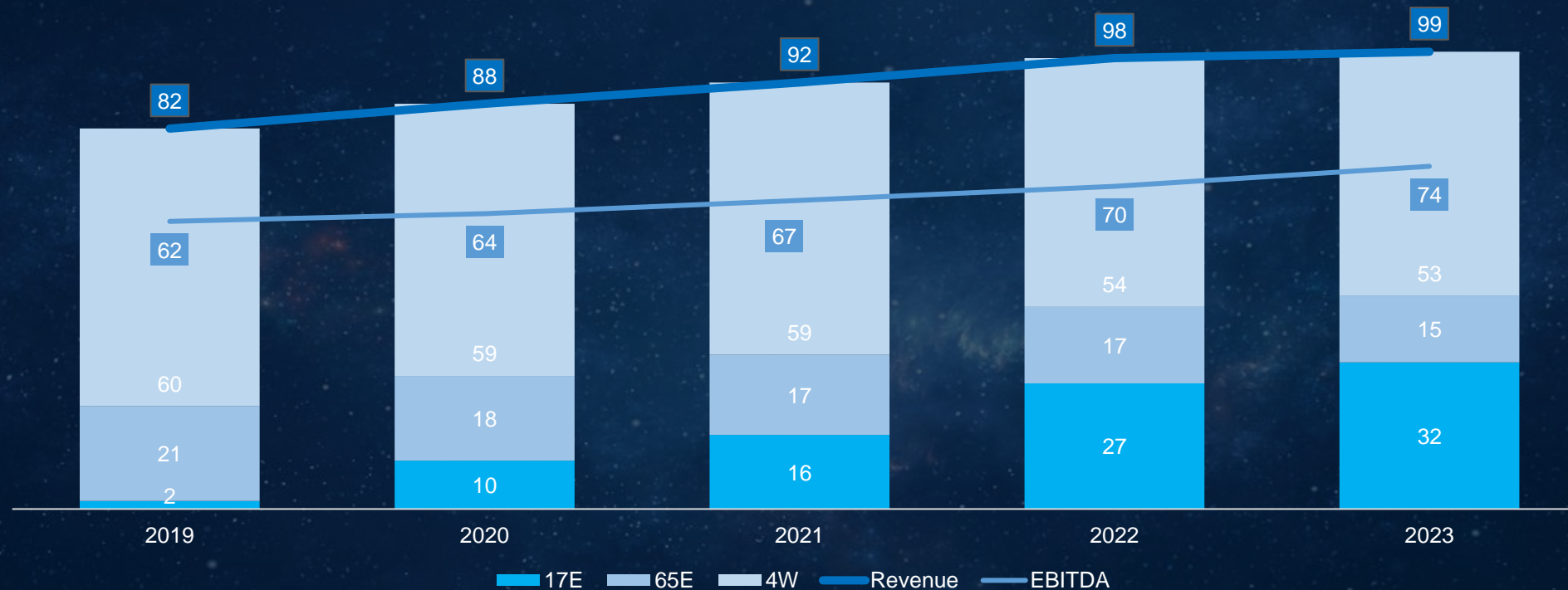
(Million US Dollars)

# Signed contracts: ~194 million dollars

End of life	Book value	Revenue <sup>1</sup>	Backlog	Orbital location	(Million dollars)
2026	40	54	58	°4W	Amos 3
2025	17		26		Amos 7
2028	21	14	41	°65E	Amos 4
2042	154	33	55	°17E	Amos 17
	2	3	13		Other
		<b>104</b>	<b>194</b>		<b>TOTAL</b>

<sup>1</sup> Based on revenues in Q4 2023, excluding revenues from the sale of equipment, annualized

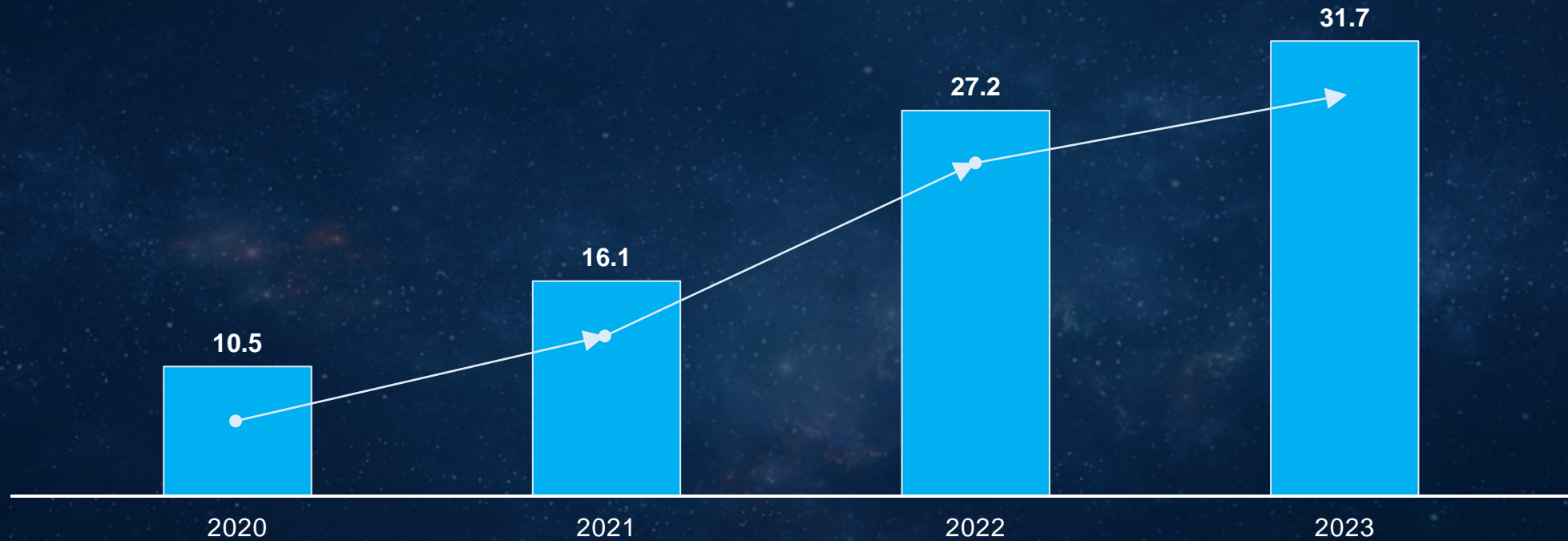
# Improvement in operational efficiency with an increase in revenues



<sup>1</sup> Excluding revenues from the sale of equipment

# Amos 17: ~17% increase in revenues

Compared to 2022



Excluding revenues from the sale of equipment



# Business Activity Development Since the Start of 2023



## 10 million dollars

The Company entered into an agreement for the supply of communication services on the Amos 17 satellite in the Ka frequency range, and for the supply of related services for 4 years

March 2023

## 7 million dollars

An addendum to the agreement with YES was issued for YES' continued use of the Amos 7 satellite until February 28, 2025

February 2023

## 2.1 million dollars

Extension of an agreement for the supply of communication services on the Amos 17 satellite to a global client, which provides communication services to sailing vessels, for a period of 10 additional months until the end of 2024

June 2023

## 6.7 million dollars

The company entered into an agreement for the provision of communication services on the Amos 3 and Amos 7 satellites for two years

May 2023

# Business Activity Development Since the Start of 2023 - Con'td



## 7.3 million dollars

The contract period of a cellular communications operator on the Amos 17 satellite was extended by 2 years, until 2033, and its right to early exit from the agreement or to reduce the scope of services was canceled. The scope of the agreement is ~10.7 million dollars (the total addition to the company's order backlog amounts to about 7.3 million dollars).

December 2023

## 15 million dollars

The company entered into an agreement with the Israeli government to extend satellite communication services through the Amos 3 and Amos 4 satellites, as well as for cooperation, in a total transaction volume of approximately 15 million dollars

November 2023

## Cancellation of conditional engagement on Amos 17

The contract for the provision of communication services in Africa using the Amos 17 satellite and the supply of communication equipment and other services for 10 years in the amount of approx. 92 million dollars was conditional on the customer's signing a financing agreement. This contract was canceled by the customer before going into force, in light of various circumstances, mainly due to politics. In light of the fact that the agreement was conditional, the proceeds of the agreement were not included at any stage in the company's revenues or order backlog.

February 2024

## A key customer of Amos 4

The Company updated that our customer DTH, which distributes multi-channel television services via satellite and contracted with the Company to receive services on the Amos 4 satellite until the year 2028 (the end of the satellite's life), has not met the payment terms and did not repay its debt in accordance with the payment dates established in the contract.

January 2024

# Additional events since the start of 2023

According to the proposal, 168 million dollars will be invested in the Company's communications space and through the use of these funds and the Company's own funds, a final repayment and cancellation of the Company's 3 bond series will be carried out

4iG, which owns 20% of the company's shares, submitted an updated proposal for the Company's debt settlement

ינואר 2024



Hungarian public company (BSE:4IG), engaged in the field of communications and information technologies

## Financial information

- Equity as of December 31, 2023: 1,118 million dollars
- Revenues in 2023: ~1,605 million dollars (about 87% of the revenues come from communication activities)
- EBITDA in 2023: ~533 million dollars

# The Company's Debt Settlement Process with Bond Representatives

## Debt Deferral

As part of the general meetings of the bond series, series 19 and 18 postponed the principal and interest payment date to 4/30/24 and 5/1/24, respectively, and series 7 postponed the final redemption date and the last interest payment date to 6/30/24.

Given the lack of agreement between the series regarding the schedule of interest payments, even though the Company planned to pay the interest on time, the Company postponed the payment of the interest for all the series.

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June 2023 - March 2024

## Letters of Commitment to Bond Holders

The Company signed letters of commitment to the bondholders regarding the Company's activities, in an interim period as defined in the reports, including limitations and prohibitions on making dispositions, using the funds of the pledged accounts and providing information to the trustee and their representative(s).

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December 2022

## Entry into debt settlement procedure

In light of non-compliance with financial standards, the bond holders have the immediate right to put the balances of the bonds up for repayment. However, at the meetings of the bond holders, which took place in January 2023, it was decided to appoint representatives and also not to put the bonds up for immediate repayment.

# The Company's Debt Settlement Process with Bond Representatives - Cont'd

## A proposal for a debt settlement that includes an investment of 168 million dollars

As part of an updated proposal received by the company, 4iG offers, subject to the fulfillment of the following conditions, to invest together with a third party 168 million dollars in the company and to use these funds and the company's funds for the final repayment and cancellation of the bonds.

November 2023 + January 2024

## The company submitted an updated settlement proposal to the High Court

Following the submission of the application to the court, the Company, with the approval of the court, held talks with the bondholders in order to advance a debt settlement outline that would be agreed upon by all parties, among other things with the help of the expert appointed by the court. In view of the contacts that took place between the parties, the Company requested the approval of the court to submit a revised debt settlement and accordingly the Company submitted an up-to-date proposal on its behalf.

November 2023

## The Company submitted a settlement proposal to the Court of Appeals

As part of the debt settlement proposal that had been submitted, the Company included a proposal to distribute its debts to the bondholders, with the aim for the bonds to be paid in full. This also included a request to hold meetings to approve the debt settlement proposal, a request to issue instructions and delay procedures for the formation of a debt settlement, and a request to order the manner of payment of the interest, which was supposed to be paid to all bondholders on June 30, 2023 and was postponed.

August 2023

# Summary of Financial results

## (in millions of USD)

### Profit and Loss Summary

	2023	2022	2021	2020
4°W Revenues	53	54	59	59
65°E Revenues	15	17	17	18
17°E Revenues	32	27	16	10
Revenues from sale of equipment	0	1	2	-
<b>Total revenues</b>	<b>99</b>	<b>98</b>	<b>94</b>	<b>88</b>
Operating Expenses excluding Depreciation	)25(	)28(	(27)	(24)
<b>EBITDA</b>	<b>74</b>	<b>70</b>	<b>67</b>	<b>64</b>
<i>EBITDA Margin</i>	<i>75%</i>	<i>71%</i>	<i>71%</i>	<i>73%</i>

1 Includes restricted cash in favor of the bonds in the amount of approximately 72 million dollars

2 Includes bond interest expenses to be paid in the amount of approximately 20 million dollars

### Balance Sheet Summary as of December 31, 2023

ASSETS	
Cash and cash equivalents <sup>1</sup>	117
Customers and debtors	43
Amos 3 - Fixed Assets	40
Amos 4 - Fixed Assets	21
Amos 17 - Fixed Assets	154
Other Assets	2
Right-of-use of Amos 7 and others	34
<b>Total Assets</b>	<b>411</b>
Liabilities	
Accounts payable, payable expenses, and others <sup>2</sup>	45
Bonds (Series P)	216
Bonds (Series Q)	54
Bonds (Series R)	46
<b>Total financial debt</b>	<b>316</b>
Leasing liabilities for Amos 7 and others	28
Government advance payment - Amos 3	13
<b>Total Liabilities</b>	<b>401</b>
<b>Shareholders' Equity</b>	<b>11</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>411</b>

# Summary

- Amos-17 revenue growth contributes to overall revenue growth and improved profitability
- The Company's revenues and EBITDA for 2023 stand at \$99 million and \$74 million respectively and are a record in the last 8 years
- The positive flow from current activity in 2023 amounted to 66 million dollars
- The 4iG company continues to express confidence in the communications space and submitted a proposal for an investment of 168 million dollars in favor of a debt settlement of the Company, with the aim of reaching agreements with the bond representatives and allowing full repayment of its obligations
- The cash balance is \$117 million
- Order backlog stands at \$194 million, of which \$55 million pertains to the Amos 17 satellite
- As part of our business strategy implementation, Spacecom is conducting experiments with leading operators of LEO constellations, which are a potential for launching multi orbit services

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**Thank  
You**